Nancy E. Hudgins Mediation Offices of Nancy E. Hudgins 830 School Street, Suite 5 Napa, CA 94559 (707) 812-1360

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*Mediating and settling* thousands of cases in the following substantive areas:

- Medical malpractice
- Elder abuse
- Personal injury
- Product liability
- Fraud

- Employment
- Commercial
- Family law
- Real property
- Trusts and estates/guardianship

# Mediation and Negotiation Experience

Negotiated and settled approximately 10,000 cases Mediated more than 400 disputes

# **Mediation Training**

Kenneth Cloke, Harvard University School of Law, *Mastery for Mediators* Gary Friedman, Center for Mediation in Law, *Mediator Intensive Training* Nancy Foster, Northern California Mediation Center, *Divorce Mediation* Gary Friedman and Norman Fischer, Center for Mediation in Law, *Advanced Mediator Training* \* More than 300 hours of mediation training

# Education

University of Virginia School of Law, J.D., 1978 Boston University, B.A., *magna cum laude*, History and Political Science, 1975

# **Teaching Appointments**

Visiting Professor, Mediation, Debrecen University School of Law Debrecen, Hungary, 2013 Visiting Professor, Mediation and Negotiation, National University of Mongolia Law School Ulaanbataar. Mongolia, 2011 Visiting Professor, Mediation, South-West University School of Law Blagoevgrad, Bulgaria, 2010

### **Legal Positions**

Law and Mediation Offices of Nancy E. Hudgins, principal, 1988-present Gordon & Rees, partner and associate, 1981-1988 Hassard Bonnington, LLP, associate, 1979-1981

### Legal Experience

30 Jury Trials: 80% were complex civil litigation, 2-9 weeks in length; issues included employment, medical malpractice, legal malpractice, civil rights, elder abuse, auto accident, battery, fraud

### Publications

2008 "Winning" at Mediation: A Blueprint for Preparation2009 "Winning" at Mediation: Reflections on Persuasion2011 "Winning" at Mediation: Top Ten Basic Mediation Strategies2011 "Winning" at Mediation: 7 Mistakes Really Good Negotiators Make2013 Successfully Negotiating Divorce Mediation

#### **Professional Activities**

Mediator, Napa County Courts Mediator, Alameda County Courts Mediator, Contra Costa County Courts Mediator, Marin County Courts Mediator, Medicare Mediation Panel (California) Mediator, Conflict Resolution Program Mediator, California Department of Insurance (homeowner's program) Past President, Association for Dispute Resolution of Northern California

#### **Bar and Court Admissions**

State Bar of California Napa County Bar Association United States District Court, Northern and Eastern Districts of California U.S. Court of Appeals, Ninth Circuit

### **Civic Activities**

Member, Board of Directors, Support for Parents of Special Children, 1980's Member, Board of Directors, Rose Resnick Center for the Blind & Handicapped, 1980's Volunteer, San Francisco Unified School District, Adopt-A-School Program, 1990's Member, Board of Directors, American Correctional Health Services Association, 2000's Recipient, ACHSA Distinguished Service Award, 2005 Member, Board of Directors, Support for Families of Children with Disabilities, 2011-2012 Participant and Fundraiser, Avon Walk for Breast Cancer, 26.2 miles, 2003-2014

#### Blog

www.civilnegotiation.com: offering tips and strategies on negotiation and mediation